

Investment Solutions For **Mission-Driven Organizations**

WELLINGTON MANAGEMENT IS A TRUSTED strategic partner to endowment, foundation, health care, religious, and other nonprofit institutions.

We offer investment solutions that span traditional and alternative asset classes. Clients look to us as a performance-driven thought leader with innovative investment ideas that combine our global expertise with a deep understanding of their mission-driven investment perspectives and goals.

Our Experience and Capabilities at a Glance

- Equity, fixed income, asset allocation, and inflation-oriented investments
- Long-only and hedged investments
- Clients include 14 of the 20 largest US endowments and 11 of the 20 largest US foundations
- Resources of a US\$500 billion firm
- 80+ years of investment management



Why Partner With Wellington Management?

WE HELP OUR CLIENTS capture opportunities to improve investment performance. We do this by offering:

A dedication to investing: As a firm, we focus on doing one thing well. We manage assets for institutions around the world, with a focus on superior performance, whether absolute or benchmark relative.

A seamless integration of investment and E&F expertise: Our relationship management team provides knowledge and experience that address the specific investment concerns of endowments, foundations, and other mission-driven clients. The team consolidates the many resources of the firm at the most sophisticated levels to create and deliver investment solutions.

Specialized investment capabilities: Our investment capabilities cover the global equity, fixed income, currency, and commodity markets, and include specialty and alternative investment approaches, both long and hedged. We also provide investment approaches that combine these capabilities in an asset allocation framework to address inflation or total-return objectives.

Representative Investment Approaches

Theme	Long Strategies	Hedged Strategies
Inflation Hedging	<ul style="list-style-type: none"> Energy/Global Natural Resources/Agriculture Commodities 	<ul style="list-style-type: none"> Treasury Inflation-Protected Securities (TIPS) Diversified Inflation Hedges/Strategic Real Assets
"Liquid Alternatives"/ Specialty Strategies	<ul style="list-style-type: none"> Special Equity Technical Equity 	<ul style="list-style-type: none"> Diversified Alpha Strategies Opportunistic Equity
Overcoming Domestic Bias	<ul style="list-style-type: none"> Emerging Markets Equity Global Horizons 	<ul style="list-style-type: none"> Global Select Capital Appreciation Global Contrarian Equity
Fixed Income Opportunities	<ul style="list-style-type: none"> Emerging Markets Debt Government Relative Value 	<ul style="list-style-type: none"> Global Total Return TIPS
Limited-Capacity Styles	<ul style="list-style-type: none"> Real Estate Securities Micro Cap Equity 	<ul style="list-style-type: none"> Mid Cap Opportunities Financial Services
Downside-Protection Strategies	<ul style="list-style-type: none"> Dividend Growth 	<ul style="list-style-type: none"> Portfolio Protection Strategies

A Collaborative and Customized Approach

WE RECOGNIZE that the investment goals of our clients are best met when we fully understand their objectives and the interdependence of their investment and spending policies. That's why we collaborate with clients, asking the right questions before we design an investment solution.

- **What is the organization's mission and how do the investments support that mission?** Investment decisions must be made with a full understanding of the way the money will be used, both in the near and long term.
- **What are the organization's risk tolerances?** Expectations for risk must be accurate, and may vary substantially for operating funds, endowment funds, pension funds, and foundation assets.
- **What are the liquidity needs?** Liquidity and transparency matter, and can impact an organization's ability to meet capital calls and spending requirements.
- **What are the due diligence and operational challenges?** We can use our extensive resources to meet these challenges and help clients adjust to changing regulatory environments.

"OUR MOST INNOVATIVE investment solutions often arise from collaboration with our clients. We make it our mission to understand their mission."

Sarah Keohane Williamson,
Director of Endowments and Foundations



Wellington Management Company, LLP | Boston | Chicago | Radnor, PA | San Francisco

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Wellington Management International Ltd | London

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www.wellington.com

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